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# YOUR KEY TO A \$28 BILLION MARKET

CarShowSafari.com is on a mission to list *EVERY CAR EVENT – EVERYWHERE!...* to be the most complete and accurate source for event listings across the country, tailored to the interests of the millions of auto and motorsport enthusiasts who spend \$27.8 billion\* annually on their hobby.

Uniquely positioned at the center of car and motorsport enthusiasts, as well as manufacturers, suppliers and service providers, event organizers and vendors, the site is designed and built to serve as the focal point of the entire automotive hobby.

CarShowSafari.com has been built from the ground up with innovative advertising and sponsorship opportunities, offering unprecedented access to your customers. CAR AND Motorsport Enthusiasts

EVENT ORGANIZERS & VENUES

MANUFACTURERS, SUPPLIERS & SERVICE PROVIDERS

**VENDORS** 

Car Show

CAFARI

CarShowSafari.com's broad scope will enable targeted advertising to reach a wide range of current and potential consumers in one site.

\* SEMA, 2012



# THE BIG AUDIENCE

Our audience is the "car enthusiast," encompassing a wide demographic of more than 35 million men and women in the United States alone.

Car enthusiasts own and appreciate American cars, foreign cars, muscle cars, tuner cars, trucks, motorcycles, sports cars, exotic cars, pre-war, post-war, brass era, race cars, carting, just about every car you can imagine. This "enthusiasm" also includes aircraft, boats, personal watercraft, snowmobiles, and more.

A large portion of car enthusiasts are also motorsport enthusiasts, either as spectators and/or as participants. While NASCAR and IndyCar are well-known, there are also hundreds of semi-pro and hobbyist racing organizations across the country that race on oval tracks, road courses, and drag strips. In all, thousands of racing events take place each year.

Car enthusiasts often plan their vacation and travel plans around a specific events. Most racing enthusiasts attend racing events regularly. Commercial sponsorship supports racing at all levels, and there is a high level of brand loyalty among fans and racers.

CarShowSafari.com provides easy access to the latest up-to-date information on just about every form of automotive event. No matter what the event, as long as it involves an engine with wheels, wings, or water, it can be found at **CarShowSafari.com** 

> Our audience is broad, diverse and passionate about all things automotive





# **COOL DEMOGRAPHICS:**

The enthusiasts who visit our site are the same people who purchase products and services like yours, making CarShowSafari.com the place to get your message out to them. And our audience returns regularly, so you'll be reaching them on a consistent, and reliable basis.

A vibrant, exciting website with fresh, continually-updated content brings an enthusiastic audience that returns frequently, making CarShowSafari.com your best choice to reach potential customers time after time. NOT JUST EYEBALLS ....CAR-GUY EYEBALLS!

EDUCATED

80% of our audience have attended college.



between the ages of 34-64.

PREDOMIN ANTLY

MALE



90% of our audience gets together with groups exchanging word-of-mouth information **FAMILY ORIENTED** 72% of our audience is married, 91% own a home.



72% of our visitors own two or more classic cars and attend an event at least once a week.

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More than 50% of our audience is employed full time, and more than 20% are retired leading active lifestyles.

ACTIVE



# BROADCAST YOUR MESSAGE WITH DYNAMIC AND INNOVATIVE SPONSORSHIP OPPORTUNITIES

CarShowSafari.com offers innovative sponsorships on select pages of the website giving you maximum exposure to your consumers. Unlike other sites that stack your message on the perimeters of the site below dozens of other companies, our sponsorship opportunities put your name front and center. Some of our promotional programs include:

- FEATURED EVENT SLIDES
- INFO-RAMA ADVERTORIALS
- SHOPPING GUIDE ARTICLES
- BANNER ADVERTISING
- EMAIL ADVERTISING
- VENDOR LISTINGS
- SITEWIDE SPONSORSHIP

# **CONCIERGE CREATIVE SERVICES**

Contact us if you have questions about our sponsorship opportunities. Our seasoned, award-winning marketing team can work one-on-one with you to develop unique, dynamic and innovative promotional solutions specific to your brand and marketing needs.



GarShon







# INFO-RAMA (SPONSORED INFORMATIONAL ADVERTORIALS)

Providing informative, educational content is a great way to reach potential customers! Much more effective than a simple ad, informational advertorials create customer appreciation and loyalty, making them more likly to use your products or services. A large logo and headline on our home page will link to the full article or video, which will provide customers with useful information that ensures that they remain loyal, life-long customers. Dedicated Advertorial pages are full size pages with no other marketing or advertising, and multiple pages available.



# **CONCIERGE CREATIVE SERVICES**

Contact us if you have questions about building your advertorial, or if you prefer, our seasoned, award-winning marketing team can work one-on-one with you to develop unique, dynamic and innovative promotional solutions specific to your brand and marketing needs.

# **SPONSORED** INFORMATIONAL **ADVERTORIAL PAGE**

Car Show

AFARI

CAR CLUB STATION

Eveny Can Event-Evenywhere!

A showcase for sponsored informational content (instructional, historical, or informative), it can be print, video, or both, including your company logo and information, and a link to your website prominently displayed.

It comprises the full height and width of the site! A gigantic promotional space (1000 pixels x 1500+ pixels) that is all yours! And you can have multiple pages!



# CarShowSafari SHOPPING GUIDE

The Shopping Guide is an article appearing in our News department showcasing your products or services recommended by our Editorial Team. These articles contain direct links for purchasing your product or service.

The Shopping Guide articles are supported by email blasts specifically featuring the article, and go out to our full membership.

Best of all, Shopping Guide articles stay in our News pages forever!



### **5 Gifts for the Car Enthusiast Under \$35**

by Tomm | Dec 11, 2020

CarShowSafari.com is an Amazon Associate and earns from qualifying purchases.

Tis the season for gift-giving for your favorite car guy or car gal. So we have rounded up 5 cool holiday gifts for under \$35 that you can get online and give remotely so you don't have to actually get within 6 feet of anyone.

1. Okay, so you wash, polish, and wax the outside of your classic... It's so gorgeous, it could appear on its own calendar. But what about the interior? Do your floors resemble the D-Train out of the Bronx? Well, have no fear! With the **ThisWorx Portable Car Vacuum Cleaner** you'll be free of any wet or dry messes, even liquids, cigarette ashes or pet hair, or any other nasty things that might end of on the floor of the D-Train!





Powerful, yet tiny, this handheld vacuum weighs only 2.4 lbs but has a high

power, 106W & 8.8 amps motor and metal turbine for the ultimate suction power. The 16ft power cord connects to the car's 12V lighter port, for maximum coverage. This set features 3 all-purpose nozzles, a carrying bag for easy storage, a special filter cleaning brush and a spare HEPA filter. And you can get it to match the color of your car! (as long as your car is black or white) For \$34.99, you can't go wrong! **Click here** for more info.

# CONCIERGE CREATIVE SERVICES

Our seasoned, award-winning marketing team can work one-on-one with you to develop your Shopping Guide article, as well as other unique, dynamic and innovative promotional solutions specific to your brand and marketing needs.







The secret behind the success of Washington's crossing of the Delaware in 1776.

# **EMAIL BANNER ADVERTISING**

Every week, CarShowSafari.com produces and sends an email correspondence to over 4000 addresses, with substantial open rates. Each contains advertising and sponsorship opportunities so that you can reach the target audience beyond the website.

Email ad sizes are shown below. You can choose individual ads or sponsor the whole email!

Email Leaderboard 560p x 70p (7.77" x 0.97") (a 77% reduction of web leaderboard) SHOWN ACTUAL SIZE



Contact us if you have questions about building your ad, or if you prefer, our seasoned, awardwinng marketing team can work one-on-one with you to develop unique, dynamic and innovative promotional solutions specific to your brand and marketing needs. Get creative! Email Medium Rectangle 270p x 225p (3.75" x 3.125") (a 90% reduction of web medium rectangle) SHOWN ACTUAL SIZE



### Happy 4th of July!







Our VENDOR LISTINGS is the area of the site where car and motorsport enthusiasts, car clubs, and event organizers across the country can connect with vendors in their area, and nationwide, for products or services. From DJs and food trucks, T-shirt vendors and tent rentals, parts suppliers and repair shops, this is where event organizers, *and the general car enthusiast public*, connect with vendors. VENDOR LISTINGS will be searchable by service, state, and by geographic area. Best of all, a VENDOR LISTING is super affordable!

Imagine your products or services, listed with your logo, description of your company, along with phone number, website link and email address in front of a wide range of car and motorsports enthusiasts as well as event organizers.



#### **CONCIERGE CREATIVE SERVICES**

Contact us if you have questions about a Vendor Listing, our seasoned, award-winning marketing team can work one-on-one with you to develop unique, dynamic and innovative promotional solutions specific to your brand and marketing needs. Get creative!



#### **Bill Bravo Automotive Portraits**

Bill Bravo creates photographic portraits of classic automobiles that are custom-designed expressly for the owner of the car. The cars are all photographed outdoors, and the portrait designs are created in Photoshop. He'll remove background clutter, and then select certain details of the car as a new background. The result is a studio-like portrait that tastefully combines the up-close details one might only see when viewing the car in person.... Email: bbravo@epix.net | Cell; 570-280-6410 | Land: 570-992-0443 | Fax: 570-992-0976 | 2529 Ridgeway Dr., Sciota, PA 18354

#### **Fabulous Furniture on 28**



BR/WO

Live Edge Furniture • Space Age Sculpture • Cutting Edge Automobile Design. Steve Heller started Fabulous Furniture in 1973. We do all our own logging, and many of these trees have "defects" that produce incredible grain patterns. He does the milling, sawing and drying right at Fabulous Furniture in Boiceville, NY. Nothing is stained or dyed: all variations occur naturally in the wood. Steve's work also includes Space Age Sculpture as well as Cutting Edge Automotive Design. 3930 Route 28, Boiceville NY 12412 | Tel: 845.750.3035 | http://fabulousfurnitureon28.com | Email: fabfurn1@gmail.com



#### **G-Wiz Auto Entertainment**

At G-Wiz Auto Entertainment, we offer the best in Car Detailing & Accessory Services, giving you the attention and personal service you'll come to expect. Our rates are competitive, with no hidden fees. Our employees are friendly and will be there to help you every step of the way. We also have a Mobile Carwash as part of our services to make sure your automobile looks new for a long time. If you're looking for high quality and personal service, you've come to the right place. 908.482.8132 • http://www.gwizautoentertainment.com • gwiz2carwash@aol.com • Servicing Union, Somerset Middlesex, Essex, & Mercer counties, New Jersey

# The Big Kahuna: SITEWIDE SPONSORSHIP ►

With **SITEWIDE SPONSORSHIP**, your organization will benefit from a bundle of the best promotional opportunities available on CarShowSa-fari.com... or anywhere else! **SITEWIDE SPONSORSHIP** benefits include a slide on the **MAINSCREEN SLIDESHOW**\*, *the best location on the internet! A big, bold, opening page, up-front, full-width slideshow. Your customers can't miss it!* 

Car Show

SalariNEWS

Cars of Briggs Cunningham to

headline 23rd annual Greenwich

Concours

SAFARI

SITEWIDE SPONSORSHIP

includes a large Homepage slide

(one of just eight sponsored slides)

with a link to your own

DEDICATED

**ADVERTORIAL PAGE** 

that comprises the full height and width

of the site! A gigantic promotional

space (1000 pixels x 1500+ pixels)

that is all yours! And you can have

multiple pages!

(13)

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utowire

Find an Event!

nu Fuer

CAFAR!

The secret behind the success of ington's crossing of the Delaware in 177

Happy 4th of July!

Check out all of the Independence Day Weekend Car Shows listed on CarShowSafari.com

SAFARI

Sponsor logos and images shown are trademarks of their respective organizations, and are not meant to represent endorsement by that organization.

**Email Med Rectangl** 

270 x 225

ally free to Find an Event, List ar and to List your Car Club, so chec

Email Med Rectangle

270 x 225

Your company's ad-slide will be one of *only eight* sponsored slides interspersed with other slides of editorial, news and promotional content. The entire slideshow will consist of only 16 slides total! Your slide will be a link to your own **DEDICATED SPONSOR PAGE** on the site, that contains no other sponsor's advertising or branding. The page is the **full wide and height** of the body of our site below the masthead: **a gigantic 1000 pixels wide x 1500+ pixels high!** Use this dedicated page as an advertorial with helpful information for your customers, or simply as dynamic, focused advertising to promote your product, service, or event!

SITEWIDE SPONSORSHIP benefits also includes your logo at the bottom of *every page* throughout the site, (excluding dedicated advertorials) and in our weekly email blasts sent to over 4000 recipients!



### **CONCIERGE CREATIVE SERVICES**

Contact us if you have questions about a sitewide sponsorship, our seasoned, award-winng marketing team can work one-on-one with you to develop unique, dynamic and innovative promotional solutions specific to your brand and marketing needs. Get creative!



# Host a Car Show and Boost your Business! CAR SHOW SAFARI CONSULTING can help you do it.

#### Turn your parking lot into a revenue generator

Car shows and cruise-ins are a powerful way to attract more customers, increase revenue, promote your business, strengthen your existing customer relationships and build community spirit. However, ensuring the success of a car show or cruise-in is not easy. Car Show Safari Consulting can help you achieve your goals.

#### Feasibility Study

Before you expend a lot of time and effort, our Feasibility Study ensures that the economics make sense and the event is right for you. Our study researches a variety of factors which includes:

- Recommendation of the type of event that best fits your needs
- Competitive analysis customized around your business and region
- Customer demographic analysis
- Identification of local resources and potential partners

#### **Event Consulting**

Once our Feasibility Study indicates that an event is a good fit, our Event Consulting Program will help you make that event a success. The services we offer include the following:

- Maximizing audience exposure and participation
- Strategies to ensure profitability
- Event logistics, operations and support
- Customer retention strategies
- Sponsorship recruitment and cross-promotion
- Charity identification and partnership
- Event marketing; collateral material creation & media strategy

A car show can be a fun and profitable addition to your calendar of events. Whether you are seeking to turn your parking lot into a source of revenue, promoting your core business, or building community spirit, Car Show Safari Consulting is ready to help you be successful.



Car Shour CAFARI

For CarShowSafari.com advertising and sponsorship rates and information, please contact:



Tommy Scalera, phone: (973) 342-6462 email: tommy@carshowsafari.com